

Greater Tompkins County Municipal Health Insurance Consortium

2015 - 2019 Fiscal Year Budget Projections (cash basis)

**Based on Data
Through 08/31/2015**

	<i>Actual Results 2011 Fiscal Year</i>	<i>Actual Results 2012 Fiscal Year</i>	<i>Actual Results 2013 Fiscal Year</i>	<i>Actual Results 2014 Fiscal Year</i>	<i>Projected Budget 2015 Fiscal Year</i>	<i>Revised Budget 2015 Fiscal Year</i>	<i>Projected Budget 2016 Fiscal Year</i>	<i>Projected Budget 2017 Fiscal Year</i>	<i>Projected Budget 2018 Fiscal Year</i>	<i>Projected Budget 2019 Fiscal Year</i>
Beginning Balance	\$0.00	\$4,089,400.96	\$7,072,226.28	\$11,170,134.98	\$14,771,429.76	\$14,771,429.76	\$19,271,008.20	\$21,644,236.78	\$22,497,755.42	\$21,856,329.28
Income										
Medical Plan Premiums	\$26,035,368.00	\$28,567,618.73	\$34,457,014.15	\$36,065,655.25	\$37,868,938.01	\$37,587,387.78	\$38,715,009.41	\$40,263,609.79	\$42,276,790.28	\$44,390,629.79
Ancillary Benefit Plan Premiums	\$89,240.70	\$98,742.67	\$117,045.48	\$127,863.91	\$142,410.00	\$125,485.92	\$138,034.51	\$151,837.96	\$167,021.76	\$183,723.94
Interest	\$6,865.50	\$4,173.71	\$7,726.92	\$12,640.97	\$5,000.00	\$12,585.62	\$13,000.00	\$5,000.00	\$5,000.00	\$5,000.00
Capitalization Investment	\$1,223,736.00	\$3,158.21	\$2,144.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Rx Rebates	\$0.00	\$445,885.83	\$254,848.24	\$274,763.58	\$257,500.00	\$257,500.00	\$265,225.00	\$273,181.75	\$281,377.20	\$289,818.52
Stop-Loss Claim Reimbursements	\$0.00	\$0.00	\$1,055,847.97	\$75,613.28	\$0.00	\$300,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Other	\$339,872.80	\$308,233.39	\$172,894.50	\$6,825.34	\$0.00	\$2,375.22	\$0.00	\$0.00	\$0.00	\$0.00
Total Income	\$27,695,083.00	\$29,427,812.54	\$36,067,521.75	\$36,563,362.33	\$38,273,848.01	\$38,285,334.54	\$39,131,268.93	\$40,693,629.50	\$42,730,189.24	\$44,869,172.25
Expenses										
Medical Paid Claims	\$15,587,829.03	\$18,085,105.63	\$21,606,445.39	\$22,603,649.97	\$25,019,785.25	\$22,711,189.17	\$24,721,129.41	\$26,908,949.36	\$29,290,391.38	\$31,882,591.02
Rx Paid Claims	\$6,504,972.43	\$6,683,363.26	\$6,881,127.63	\$7,741,246.26	\$7,995,686.92	\$8,371,574.89	\$9,112,459.27	\$9,918,911.92	\$10,796,735.62	\$11,752,246.72
Medical Admin Fees	\$635,499.09	\$710,466.20	\$842,848.88	\$876,163.66	\$904,390.72	\$912,917.38	\$940,304.90	\$968,514.05	\$997,569.47	\$1,027,496.55
Rx Admin Fees	\$142,368.35	\$147,748.58	\$73,334.36	\$79,130.00	\$78,822.26	\$81,566.00	\$84,012.98	\$86,533.37	\$89,129.37	\$91,803.25
Flu Clinic Fees	\$0.00	\$0.00	\$0.00	\$8,575.00	\$0.00	\$10,000.00	\$10,000.00	\$0.00	\$0.00	\$0.00
NYS Graduate Medical Exp.	\$188,960.03	\$208,358.96	\$233,822.97	\$241,281.61	\$242,562.13	\$238,127.36	\$250,033.73	\$262,535.41	\$275,662.19	\$289,445.29
ACA PCORI Fee	n/a	n/a	\$4,448.00	\$10,252.46	\$10,773.00	\$10,773.00	\$11,311.65	\$11,877.23	\$12,471.09	\$13,094.65
ACA Transitional Reins.Program Fee	n/a	n/a	n/a	\$316,764.00	\$101,200.00	\$221,100.00	\$138,187.50	\$0.00	\$0.00	\$0.00
Stop-Loss Aggregate and Specific	\$384,392.52	\$361,366.41	\$592,381.65	\$720,784.39	\$654,000.00	\$679,676.58	\$815,611.90	\$978,734.28	\$1,174,481.13	\$1,409,377.36
Advance Deposit / Pre-Paid Claims	\$718,000.00	\$80,600.00	\$109,500.00	\$0.00	\$100,000.00	\$0.00	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00
Legal Fees	\$0.00	\$82.50	\$220.00	\$6,201.25	\$20,600.00	\$20,600.00	\$21,218.00	\$21,854.54	\$22,510.18	\$23,185.48
Executive Director				\$14,351.25	\$35,000.00	\$35,000.00	\$35,000.00	\$36,050.00	\$37,131.50	\$38,245.45
Consultant Fees	\$0.00	\$58,612.06	\$114,110.74	\$63,501.70	\$51,500.00	\$87,011.80	\$89,622.15	\$92,310.82	\$95,080.14	\$97,932.55
Accounting Fees				\$58,599.48	\$15,450.00	\$73,998.20	\$76,218.15	\$78,504.69	\$80,859.83	\$83,285.63
Actuarial Fees				\$10,000.00	\$10,300.00	\$10,300.00	\$10,609.00	\$10,927.27	\$11,255.09	\$11,592.74
Audit Fees	\$0.00	\$12,000.00	\$37,027.19	\$29,800.00	\$61,800.00	\$79,400.00	\$81,782.00	\$84,235.46	\$86,762.52	\$89,365.40
Insurances (D&O / Prof. Liab.)	\$22,211.00	\$21,139.41	\$22,211.00	\$53,116.40	\$26,875.31	\$28,159.80	\$30,975.78	\$34,073.36	\$37,480.69	\$41,228.76
Internal Coordination (Finance)	\$88,269.07	\$35,323.92	\$36,171.78	\$0.00	\$69,783.19	\$69,783.19	\$71,876.68	\$74,032.99	\$76,253.97	\$78,541.59
Internal Coordination (Support)	\$0.00	\$4,574.70	\$10,462.47	\$0.00	\$14,478.43	\$14,478.43	\$14,912.78	\$15,360.17	\$15,820.97	\$16,295.60
Surety Bond Fee / Loan Interest	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
Payment Refund	\$0.00	\$13,146.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Ancillary Benefit Premiums	\$51,047.20	\$103,698.75	\$155,711.25	\$127,775.11	\$142,410.00	\$125,302.12	\$137,832.33	\$151,615.57	\$166,777.12	\$183,454.83
Capitalization Repayment	\$0.00	\$0.00	\$1,541,561.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Other Expenses	\$133.32	\$0.00	\$0.00	\$875.01	\$5,150.00	\$4,798.18	\$4,942.13	\$5,090.39	\$5,243.10	\$5,400.39
Total Expenses	\$24,323,682.04	\$26,525,587.22	\$32,261,384.68	\$32,962,067.55	\$35,560,567.21	\$33,785,756.10	\$36,758,040.34	\$39,840,110.86	\$43,371,615.38	\$47,234,583.28
Net Income	\$4,089,400.96	\$2,982,825.32	\$3,806,137.07	\$3,601,294.78	\$2,713,280.81	\$4,499,578.44	\$2,373,228.58	\$853,518.64	-\$641,426.14	-\$2,365,411.03
Ending Balance	\$4,089,400.96	\$7,072,226.28	\$10,878,363.35	\$14,771,429.76	\$17,484,710.57	\$19,271,008.20	\$21,644,236.78	\$22,497,755.42	\$21,856,329.28	\$19,490,918.25
Liabilities and Reserves										
IBNR Reserve	\$3,043,382.00	\$3,183,070.47	\$3,418,508.76	\$3,641,387.55	\$3,961,856.66	\$3,729,931.69	\$4,060,030.64	\$4,419,343.35	\$4,810,455.24	\$5,236,180.53
Surplus Account	\$1,289,746.00	\$1,428,380.94	\$1,722,850.71	\$1,803,282.76	\$1,893,446.90	\$1,879,369.39	\$1,935,750.47	\$2,013,180.49	\$2,113,839.51	\$2,219,531.49
Claims / Rate Stabilization Reserve				\$0.00	\$1,650,773.61	\$1,554,138.20	\$1,691,679.43	\$1,841,393.06	\$2,004,356.35	\$2,181,741.89
Catastrophic Claims Reserve	n/a	n/a	n/a	\$606,897.92	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00	\$1,050,000.00
Total Liabilities and Reserves	\$4,333,128.00	\$4,611,451.40	\$5,141,359.47	\$6,051,568.23	\$8,556,077.17	\$8,213,439.28	\$8,737,460.55	\$9,323,916.91	\$9,978,651.10	\$10,687,453.91
Unencumbered Fund Balance	-\$243,727.04	\$2,460,774.88	\$5,737,003.88	\$8,719,861.53	\$8,928,633.40	\$11,057,568.92	\$12,906,776.23	\$13,173,838.51	\$11,877,678.18	\$8,803,464.35

Assumptions 2015 to 2019 Fiscal Years

- Premium Revenue Increased by 3.0% in 2016, 4.0% in 2017, and 5.0% 2018 and 2019
- Interest Income = Last 2 Years Average
- Prescription Drug Rebates = \$250,000
- Paid Claims Trend = 8.85%
- Administrative Fees Per Agreement with Excellus BCBS then Increased by 3% Per Annum
- NYS GME Increased by 5%
- Specific Stop-Loss Insurance Increased by 20%
- Aggregate Stop-Loss Insurance Increased by 5%
- Surety Bond Fee / Loan Interest Estimated at 3% of Principle Balance
- All other Fees Increased by 3%
- Beginning Balance and Ending Balance includes Advance Deposit held at Excellus BCBS as a pre-payment of claims (\$527,500 as of 08-31-2015)