

PROACT

GREATER TOMPKINS COUNTY MUNICIPAL HEALTH INSURANCE CONSORTIUM

Prescription Benefit Plan Review

YTD 2013

Prepared for August 2014 Joint Committee Meeting

PROACT INC.[®]
A PHARMACY BENEFIT MANAGEMENT COMPANY

INTRODUCTION



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Helpdesk (eligibility and support)

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ProAct eligibility support:

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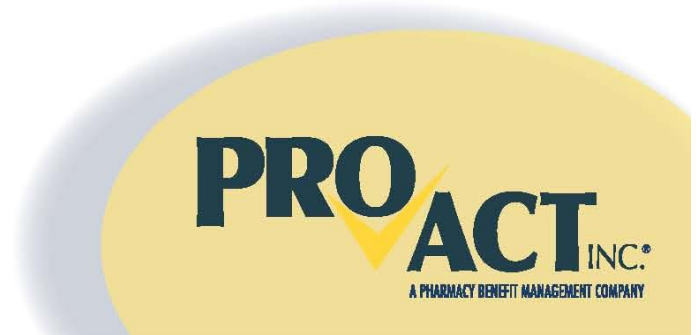
Support@proactrx.com

Eligibility@proactrx.com

Our focus is you...



Performance



Performance Summary

	Comparator Data	Current Period 01/01/2013 - 12/31/2013
		Membership Utilization
Eligible Member Months		5,094
Avg. Utilizing Member Months		2,293
# of RX's Dispensed		76,539
# of RX's Normalized *		104,455
Approved Ingredient Cost		\$7,510,175.63
+ Total Fill Fee		\$107,758.79
= Total Cost		\$7,617,934.42
- Total Member Paid		\$598,483.99
- Other Amount Paid		\$2,291.76
= Total Paid by Plan		\$7,017,157.67

**Normalized Rx Count translates Rx Count to 30 day equivalent (Ex. 90days = 3 Rx's)*

Utilization Summary

**Per Member and Per Rx data Based on Normalized Rx Counts*

	Client Utilization January 1, 2013 - December 31, 2013	Benchmark Comparators January 1, 2013 - December 31, 2013	
	<i>Membership Utilization Current</i>	<i>Similar Client Type Benchmark</i>	<i>ProAct BOB Benchmark</i>
# of Rx's PMPM	1.71	1.92	1.44
Avg. Amt Paid PMPM	\$114.79	\$132.11	\$99.16
% Generic Rx's	78%	78%	79%
Avg. Amt Paid/Generic Rx	\$17.92	\$23.08	\$24.64
% Brand Rx's	22%	22%	21%
Avg. Amt Paid/Brand Rx	\$245.70	\$215.00	\$220.27
% Formulary Rx's	94%	93%	93%
Avg. Appvd. Ingrid Cost/Rx	\$71.90	\$74.36	\$74.91
Avg. Fill Fee/Rx	\$1.03	\$0.80	\$0.78
Avg. Total Cost/Rx	\$72.93	\$75.16	\$75.68
Avg. Member Paid/Rx	\$5.73	\$6.19	\$6.78
Other Pay Amount/Rx	\$0.02	\$0.03	\$0.05
Avg. Amount Paid/Rx	\$67.18	\$68.94	\$68.86

Specialty Drug Usage

Current Period
01/01/2013 - 12/31/2013

# Specialty Utilizers	110
Total Specialty Plan Spend	\$1,773,081.91
Total Specialty Ingredient Cost	\$1,783,486.42
Total Specialty Member Spend	\$10,534.00
# Specialty Rx's	804
Cost Per Specialty Rx	\$2,205.33
% of Total Claims	1.05%
% of Total Dollars	25.27%
% of Member Share	0.59%

Top 5 Specialty Drugs

Drug Name	Specialty Class	#Rx's	Total Cost	Member Share	Plan Paid
ACTHAR HP	Corticotropin	6	\$370,477.80	\$210.00	\$370,267.80
ENBREL SRCLK	Soluble TNF Receptor Agents	64	\$150,977.58	\$945.00	\$150,032.58
COPAXONE	Central Nervous System Agents/ Immune Suppressants	31	\$149,347.22	\$595.00	\$148,752.22
REBIF	Central Nervous System Agents/ Immune Suppressants	27	\$123,288.19	\$485.00	\$122,803.19
HUMIRA PEN	Anti-TNF Alpha Monoclonal Antibodies	45	\$120,971.33	\$588.00	\$120,383.33
Total		173	\$915,062.12	\$2,823.00	\$912,239.12

Top 5 Specialty Classes

GPI	Specialty Class	Utilizing Members	#Rx's	Total Cost	Member Share	Plan Paid
6240	Central Nervous System Agents/ Immune Suppressants	10	91	\$421,397.01	\$2,160.00	\$419,237.01
3030	Corticotropin	1	6	\$370,477.80	\$210.00	\$370,267.80
6629	Soluble TNF Receptor Agents	15	118	\$271,335.02	\$1,865.00	\$269,470.02
6627	Anti-TNF Alpha Monoclonal Antibodies	13	84	\$216,777.56	\$1,063.00	\$215,714.56
8310	Heparins And Heparinoid-Like Agents	40	104	\$101,445.14	\$571.00	\$100,874.14
Total		79	403	\$1,381,432.53	\$5,869.00	\$1,375,563.53

Recommendations and Opportunities

Current Savings Measures:

Network Discount Savings -

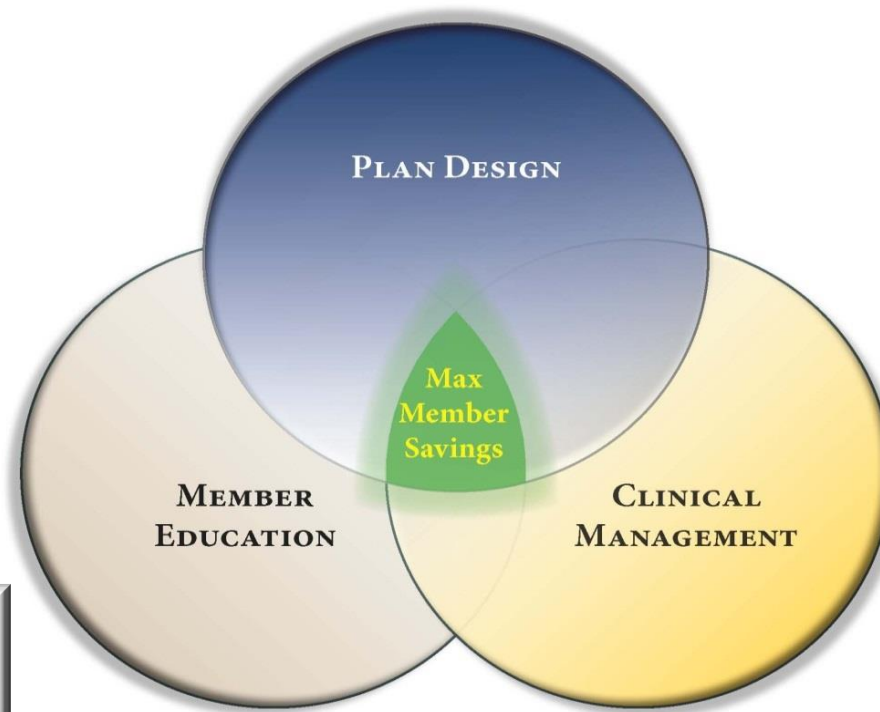
\$ 5,995,164.91

Therapeutic Alternative Savings -

\$ 9,949.60

Additional Strategies:

Combined to reduce overall prescription spend



- Copay Spread
- Retail vs. Mail Copay Balance
- Three Tier Formulary
- Specialty
- DAW Difference

- Retail to Mail Opportunity
- Half-Tablet
- Zero Copay on Targeted Items
- OTC Programs

- Quantity Limits
- Step Therapy
- Prior Authorization Limits

Home Delivery Savings Opportunity

