

Greater Tompkins County Municipal Health Insurance Consortium New Director Orientation

ELIN R DOWD

EXECUTIVE DIRECTOR

DECEMBER 17, 2020

Agenda

- ❑ Who is the Consortium
- ❑ Role of the Board of Directors
- ❑ Financial Summary
- ❑ Next Steps in Membership
- ❑ Contact

Who is the Consortium?

Mission and Vision

Mission Statement:

GTCMHIC is an efficient inter-municipal cooperative that provides high-quality, cost-stable health insurance for members and their employees and retirees.

Vision Statement:

GTCMHIC provides its municipal partners in Tompkins County and the six contiguous counties, a menu of health insurance plans to the benefit of the employees, retirees, and their families.

- *The Consortium administers operations by collaborating with claims administrators, providers, and employee representatives in an effort to manage its costs, efficiencies, and success.*
- *The Consortium strives to provide a trustworthy, responsive, and efficient vehicle that enables access to its quality products, models a new health insurance paradigm, and educates its members to become more directly involved in their own personal health.*
- *The Consortium promotes a culture of preventative health care for the well-being of its members*

We are an Article 47 Cooperative

- ❖ Article 47's are considered one self-insured community
- ❖ Article 47's are self-funded and self-insured **health insurance organizations**
- ❖ Article 47's allows all municipalities regardless of size to pool risks
- ❖ Municipal partners are the **Owners and Write the Benefit Plans**
- ❖ Article 47 Regulatory Requirements Highlights:
 - ❖ Adoption of a **Municipal Cooperative Agreement**
 - ❖ Establish Surplus and IBNR Financial **Reserves**
 - ❖ Purchase **Stop-Loss** Insurance
 - ❖ Voting Seats on the Governing **Board**
 - ❖ Role for **Labor** in the Governance Structure
 - ❖ Submit Quarterly & Annual Financial Reports to **NYS Dept of Financial Services**

Membership



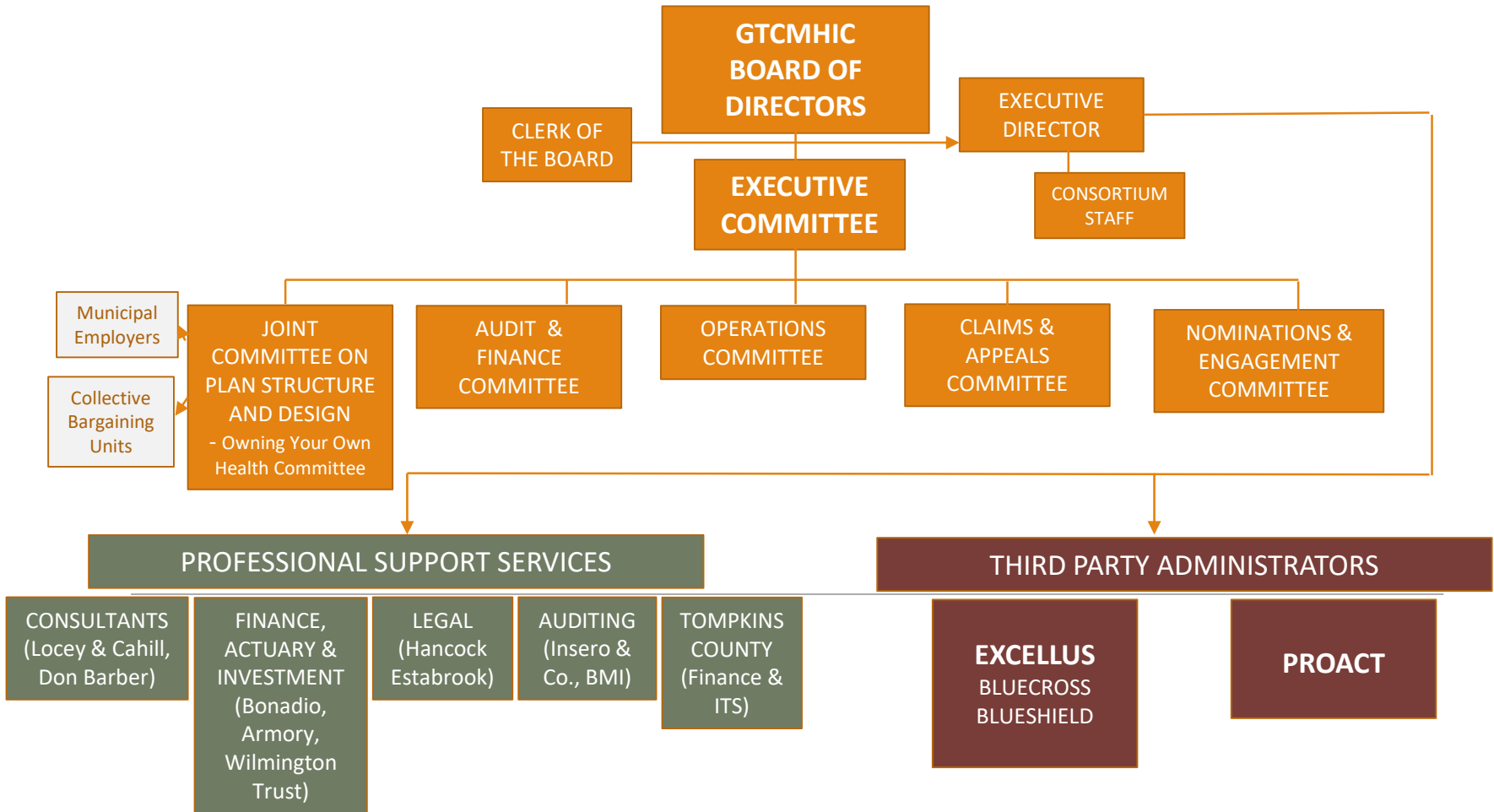
Tompkins County and the Counties contiguous to Tompkins County which includes any municipality in Cayuga, Chemung, Cortland, Schuyler, Seneca, and Tioga Counties.

Pending Certificate of Authority to include 16 counties - **Broome**, Cayuga, **Chenango**, Chemung, Cortland, **Madison**, **Onondaga**, **Ontario**, **Oswego**, Tioga, Tompkins, Schuyler, Seneca, **Steuben**, **Wayne**, and **Yates**.

In 2021 we will have 49 member municipalities.

And approximately 6,500 covered lives.

GTCMHIC 2021 Organizational Chart



Role of the Board of Directors

Board of Directors

- Set the annual budget each year
- Determine premium rates
- Accept new members
- Approve new plan design
- Elect Executive Committee Members and Officers
- Ensure fiscal soundness and prudent operation of the organization
- Communicate back to legislative body
- Become involved at the committee level

Board of Directors Role in Setting Premiums

- ❑ Predict Overall Expense Budget

 - Paid Claims Statistical Trend Models (94% of expenses)

 - Administrative and “Overhead” Expenses

 - Insurance Costs – Stop Loss and Others

 - Taxes and Fees

- ❑ Determine Reserves / Liability Adjustments

- ❑ Expenses + Reserve/Liability Adjustments = Income

- ❑ Premiums = 96% of Income

- ❑ Adjust Premiums Based on Benefit Design Using Excellus, ProAct, and Locey & Cahill, LLC Databases

Director Role and the Role of The Joint Committee on Plan Structure and Design in Benefit Plan Design

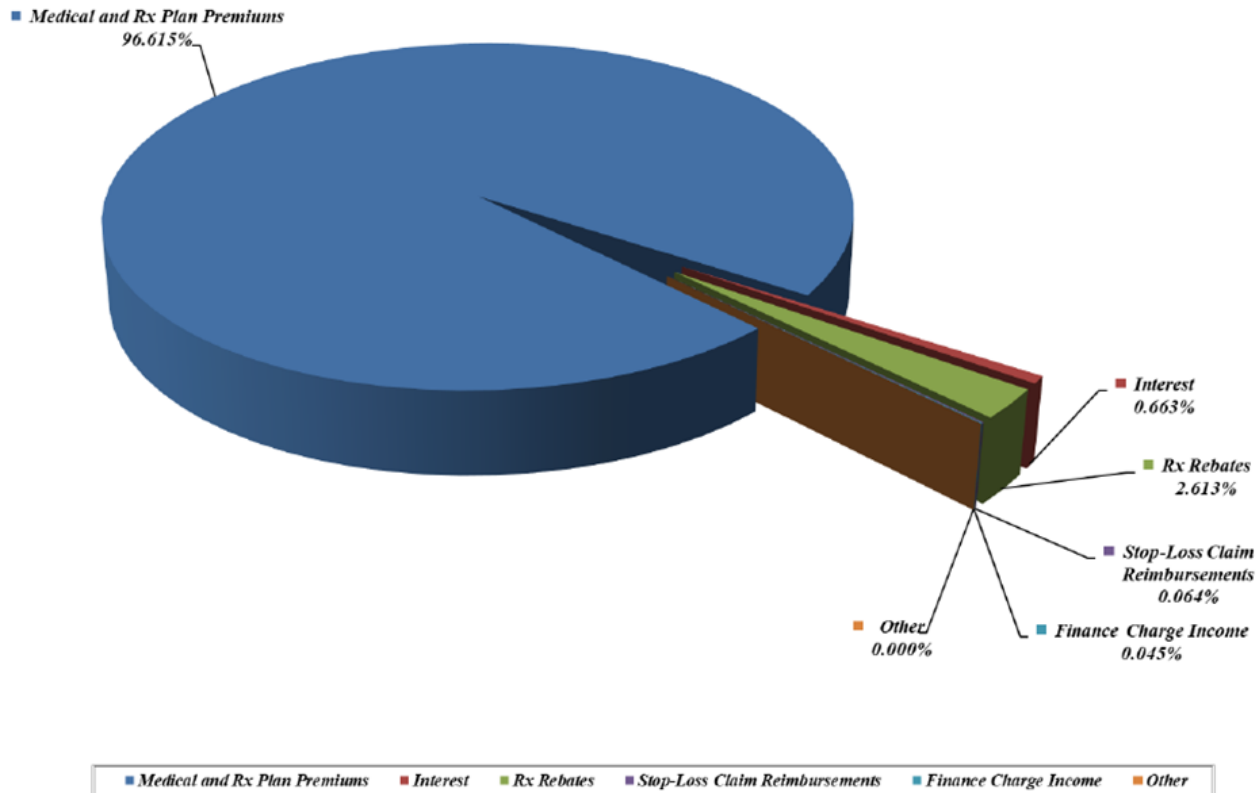
- The Joint Committee will Recommend Changes to the Board
- The Board of Directors will Approve the Plan Changes
- Notifications are Made to Covered Members
- Changes are Coordinated with Excellus and ProAct
- Plan Changes are usually effective January 1st of following year

Director Role and the Role of The Joint Committee on Plan Structure and Design in Benefit Plan Design

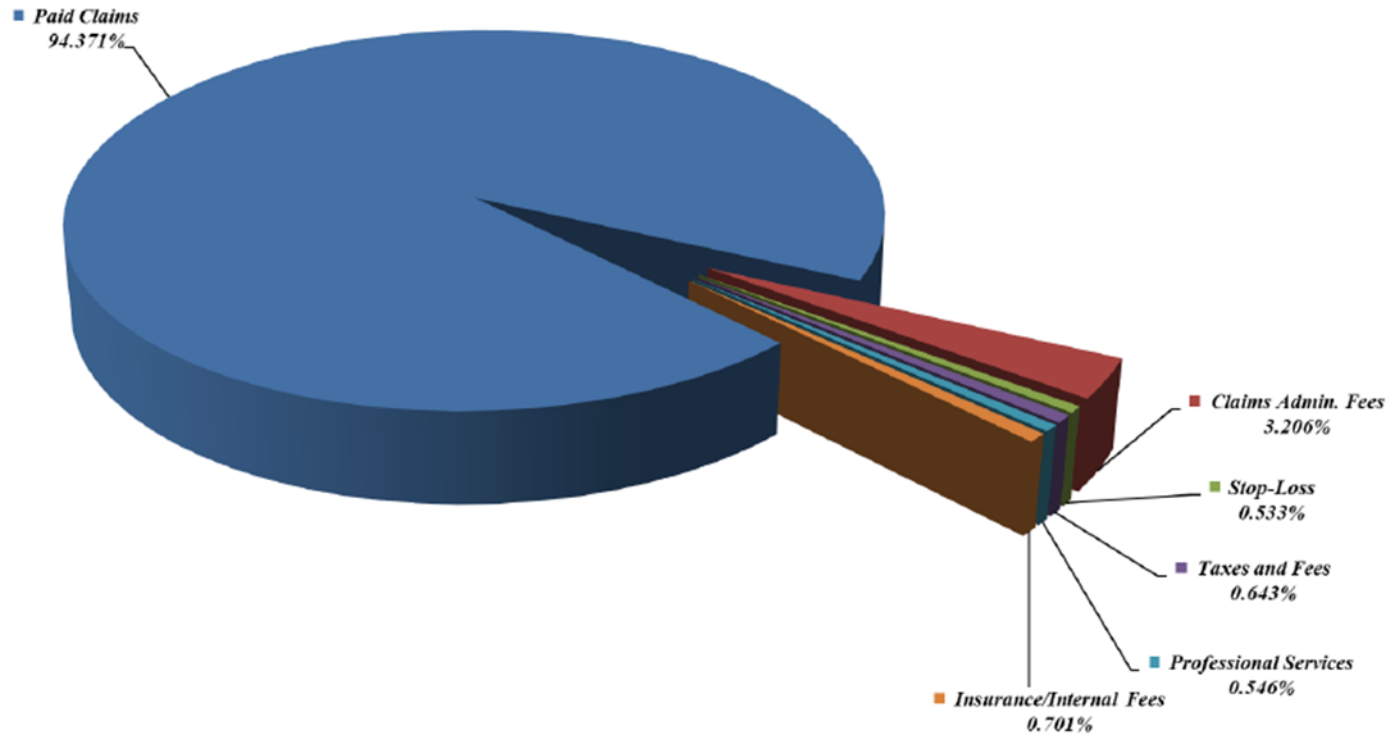
- ❑ The Joint Committee Reviews the Actuarial Value (AV) Calculations on an Ongoing and Periodic Basis
- ❑ If AV is not within Standard Deviation Range, suggested changes will be reviewed and changes recommended to the Board
- ❑ The Joint Committee reviews recommendations from Executive Director and Plan Consultants on market data regarding benefit plan design changes necessary to remain competitive and offers the best value to our members
- ❑ Plan Design Changes incorporate government mandated benefits

Financial Summary

Greater Tompkins County Municipal Health Ins. Consortium
2020 Income Distribution
January 1, 2020 to October 31, 2020

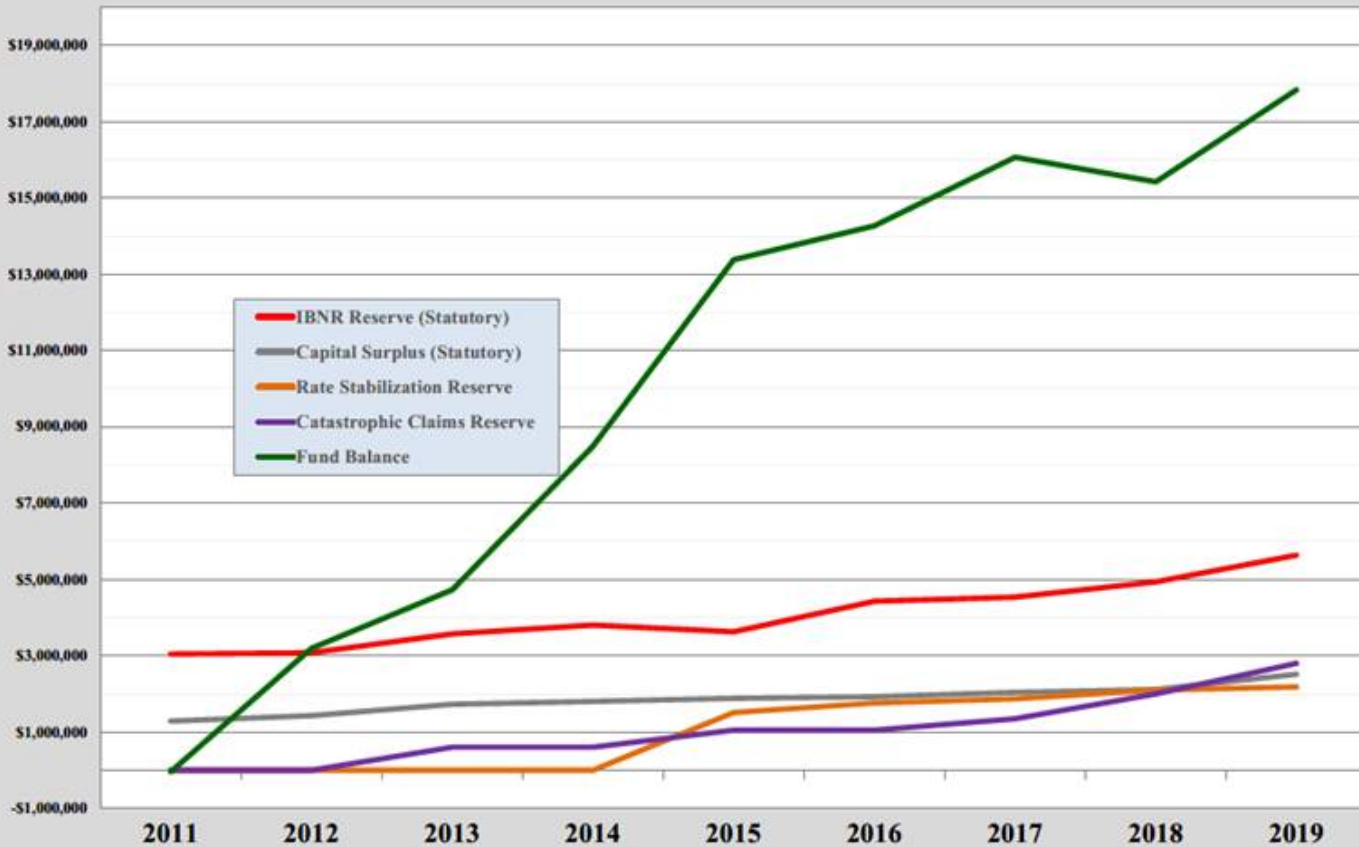


Greater Tompkins County Municipal Health Ins. Consortium
2020 Expense Distribution
January 1, 2020 to October 31, 2020



■ Paid Claims ■ Claims Admin. Fees ■ Stop-Loss ■ Taxes and Fees ■ Professional Services ■ Insurance/Internal Fees

Greater Tompkins County Municipal Health Insurance Consortium Reserves and Fund Balance (2011 - 2019)



Next Steps

How Changes are Made

- ❑ Excellus electronically transfers your roster and benefit levels to the Consortium
- ❑ Excellus sends electronic files to ProAct regarding enrollment and plan changes
- ❑ Consortium receives Excellus file to create invoice
- ❑ Pay your invoice as it is sent, adjustments will be made on future invoices
- ❑ Regardless of when you add a new member you will be charged the full month premium.

Website

HealthConsortium.net

- Utilize our website to secure information – healthconsortium.net
- Application necessary for any changes
- Web Portal Upload Link
- Plan Benefit Summaries
- Premium Equivalent Rates
- All Meeting Agendas and Minutes
- Financial Reports
- Newsletters

What Do Your Employees Need to Know?

- ❑ The Consortium has **two** ID cards
 - Excellus
 - ProAct
- ❑ Changes are happening on a holiday weekend – make sure all prescriptions are filled in advance
- ❑ Prior authorizations for prescriptions should have been transferred
- ❑ Utilize Excellus and ProAct websites and 800#s for additional information
- ❑ Provider networks for Excellus are the same and most major pharmacies are in the ProAct network
- ❑ Check out CanaRx link on healthconsortium.net for additional RX savings

Contact Information

Who to Call

☐ **Elin Dowd – Executive Director**

edowd@tompkins-co.org - 607-274-5590

☐ **Michelle Cocco – Clerk of the Board**

Administrative and Board related questions

consortium@tompkins-co.org – 607-274-5435

☐ **Jessica Hobart – Principal Accountant**

Invoices and Employee Changes

jhobart@tompkins-co.org - 607-274-5403

Greater Tompkins County Municipal Health Insurance Consortium

<http://healthconsortium.net>